

# INFINITE HERO FOUNDATION



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## Financial Statements

For the years ended December 31, 2015 and 2014

**Infinite Hero Foundation**  
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**Principals**  
John Postma II  
Thomas R. Madigan  
Mark D. Murphy  
Doris D. Farinacci  
Mark A. Simurda  
Cyndi M. LeBerthon

## Independent Auditor's Report

To the Board of Directors  
Infinite Hero Foundation

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Infinite Hero Foundation, which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Infinite Hero Foundation as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "LTP, Inc." in a cursive, stylized font.

Newport Beach, California

June 27, 2016

**INFINITE HERO FOUNDATION**  
**Statements of Financial Position**  
**As of December 31, 2015 and 2014**

	2015	2014
<b>ASSETS</b>		
Cash and cash equivalents .....	\$ 871,768	\$ 767,295
Royalties receivable.....	16,687	46,674
Other receivables .....	6,452	4,978
Web site, net .....	1,225	5,425
Intangible assets.....	2,000	2,000
Total assets.....	\$ 898,132	\$ 826,372
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable.....	\$ 10,170	\$ 8,735
Accrued expenses .....	13,725	12,332
Total liabilities.....	23,895	21,067
Net assets—unrestricted .....	874,237	805,305
Total liabilities and net assets .....	\$ 898,132	\$ 826,372

The accompanying notes are an integral part of these financial statements.

**INFINITE HERO FOUNDATION**  
**Statements of Activities**  
**Years ended December 31, 2015 and 2014**

	2015	2014
Revenues:		
Contributions .....	\$ 533,376	\$ 530,095
In-kind support .....	2,863,007	10,080
Events .....	182,069	—
Less: Direct benefits to donors .....	(55,067)	—
Royalty income.....	344,363	565,700
Investment income.....	269	352
Total revenues.....	3,868,017	1,106,227
Expenses:		
Program .....	3,171,877	690,245
Fundraising .....	537,766	255,728
Management and general.....	89,442	104,744
Total expenses .....	3,799,085	1,050,717
Change in net assets.....	68,932	55,510
Net assets at beginning of year .....	805,305	749,795
Net assets at end of year .....	\$ 874,237	\$ 805,305

The accompanying notes are an integral part of these financial statements.

**INFINITE HERO FOUNDATION**  
**Statement of Functional Expenses**  
**Year ended December 31, 2015**

	Program Services		Support Services		Total Expenses
	Support Grants	Public Awareness	Management and General	Fundraising	
Support grants .....	\$ 430,000	\$ —	\$ —	\$ —	\$ 430,000
Salaries and benefits.....	21,883	—	29,106	94,693	145,682
Advertising and promotion .....	274	—	864	112,919	114,057
Donated media space .....	—	2,700,000	—	—	2,700,000
Supplies and materials.....	756	—	5,977	6,529	13,262
Printing and publications.....	—	—	—	15,502	15,502
Conferences and meetings.....	100	—	232	123,890	124,222
Travel .....	18,004	—	2,579	104,292	124,875
Occupancy .....	—	—	2,880	—	2,880
Professional services.....	860	—	33,297	75,693	109,850
Insurance .....	—	—	4,671	—	4,671
Amortization of intangible assets .....	—	—	4,200	—	4,200
Other .....	—	—	5,636	4,248	9,884
<b>Total expenses.....</b>	<b><u>\$ 471,877</u></b>	<b><u>\$ 2,700,000</u></b>	<b><u>\$ 89,442</u></b>	<b><u>\$ 537,766</u></b>	<b><u>\$ 3,799,085</u></b>

The accompanying notes are an integral part of these financial statements.

**INFINITE HERO FOUNDATION**  
**Statement of Functional Expenses**  
**Year ended December 31, 2014**

	Program Services		Support Services		Total Expenses
	Support Grants	VISIT	Management and General	Fundraising	
Support grants .....	\$ 445,000	\$ —	\$ —	\$ —	\$ 445,000
Salaries and benefits.....	21,638	—	28,851	93,764	144,253
Advertising and promotion.....	1,548	3,017	—	39,870	44,435
Supplies and materials.....	411	23	4,838	488	5,760
Printing and publications.....	—	1,732	1,603	10,497	13,832
Conferences and meetings.....	1,140	58,072	602	16,805	76,619
Travel .....	19,853	28,298	1,170	57,290	106,611
Occupancy.....	—	—	2,880	—	2,880
Professional services .....	—	109,513	47,830	33,747	191,090
Insurance .....	—	—	4,771	—	4,771
Amortization of intangible assets .....	—	—	5,533	—	5,533
Other .....	—	—	6,666	3,267	9,933
Total expenses.....	<u>\$ 489,590</u>	<u>\$ 200,655</u>	<u>\$ 104,744</u>	<u>\$ 255,728</u>	<u>\$ 1,050,717</u>

The accompanying notes are an integral part of these financial statements.



**INFINITE HERO FOUNDATION**  
**Statements of Cash Flows**  
**Years ended December 31, 2015 and 2014**

	2015	2014
<b>Cash Flows from Operating Activities</b>		
Change in net assets.....	\$ 68,932	\$ 55,510
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization of intangible assets .....	4,200	5,533
Changes in operating assets and liabilities:		
Royalties receivable.....	29,987	(8,979)
Other receivables .....	(1,474)	(2,990)
Accounts payable.....	1,435	(40,776)
Accrued expenses .....	<u>1,393</u>	<u>3,955</u>
Net cash provided by operating activities .....	104,473	12,253
<b>Cash Flows from Investing Activities</b> .....	—	—
<b>Cash Flows from Financing Activities</b> .....	—	—
Increase in cash and cash equivalents.....	104,473	12,253
Cash and cash equivalents, beginning of year .....	<u>767,295</u>	<u>755,042</u>
Cash and cash equivalents, end of year .....	<u>\$ 871,768</u>	<u>\$ 767,295</u>

The accompanying notes are an integral part of these financial statements.

# INFINITE HERO FOUNDATION

## Notes to Financial Statements

### **Note 1 – Description of Infinite Hero Foundation**

Infinite Hero Foundation (the “Foundation”) was incorporated on March 17, 2011 as a non-profit public benefit corporation under the laws of the state of California.

The Foundation’s mission is to combat the most difficult front-line issues—mental and physical—facing military heroes and their families by increasing the availability of critical mental and physical health services and investing in innovative strategies and therapies to accelerate rehabilitation and recovery. The Foundation seeks to fulfill its mission by: (i) raising public awareness of the need to support members of the military community and (ii) supporting organizations that are dedicated to, and provide services in furtherance of, the Foundation’s mission.

#### *Raising Public Awareness*

The Foundation raises public awareness of its mission, and solicits contributions, at public and charity events and through other traditional communication channels as well as through its web site ([www.infinitehero.org](http://www.infinitehero.org)) and the use of social media. The Foundation also works with corporate partners to spread awareness to their consumers and social media followers. From time to time the Foundation also holds charity events, initially in Southern California. Given the proximity to military installations such as the Naval Base San Diego, Camp Pendleton and the Los Angeles Air Force Base, the Foundation believes this area is an ideal environment in which to raise public awareness of the need to support, and to promote activities designed to support, military personnel.

#### *Grant Making*

The Foundation is committed to dedicating its resources and property for the beneficial use of charitable causes consistent with its mission statement. The Foundation’s program services principally consist of support grants it makes to specially selected nonprofit organizations to fund programs that directly benefit our military heroes and their families and to promote the development of innovative rehabilitative programs and therapies. Since its inception, the Foundation has made grants totaling \$2,154,998 in furtherance of its mission.

#### *Veterans Innovation Summit for Investing and Technology (VISIT)*

In 2014, the Foundation conducted the Veterans Innovation Summit for Investing and Technology (VISIT) to propel innovation, accessibility and collaboration among organizations combating the most critical issues facing the returning military community. The event featured prominent panelists and attendees in a dialogue about how to best serve our veterans with cutting-edge technology, novel therapies and progressive thinking.

#### *Corporate Partnerships*

Because the Foundation’s name, logo and trade dress (the “IHF Marks”) are associated with its mission statement, the Foundation intends to license the IHF Marks to corporate partners for use in connection with the sale of such parties’ commercial products (“Signature Products”), usually in exchange for a donation to the Foundation of a portion of the proceeds from the sale of such Signature Products. The production, marketing and sale of Signature Products will be undertaken by the Foundation’s corporate partners, and the Foundation anticipates these activities will serve to inform consumers of the Foundation’s mission statement. Consequently, the Foundation expects the sale of Signature Products by its corporate partners will both raise awareness of, and funds for, the support of its mission. In 2011, the Foundation entered into its first licensing arrangement for the sale of Signature Products with Oakley, Inc. (“Oakley”) and in June 2011 Oakley began selling a line of Signature Products including eyewear, apparel and accessories (see Note 4).

### **Note 2 –Significant Accounting Policies**

The Foundation has prepared these financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) for not-for-profit entities. The significant accounting and reporting policies used by the Foundation are described herein to enhance the usefulness and understandability of these financial statements.

## **INFINITE HERO FOUNDATION**

### **Notes to Financial Statements (continued)**

#### *Use of Estimates*

The preparation of financial statements in accordance with GAAP requires the use of estimates and assumptions that affect the reported amounts of revenues and expenses for the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the Foundation's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Foundation's management believes that the estimates and assumptions are reasonable in the circumstances. However, the actual results could differ from those estimates.

#### *Net Assets*

The Foundation has not received any asset whose use is limited by donor-imposed conditions. Consequently, the Foundation's net assets are classified as "unrestricted net assets" in the financial statements. Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Foundation, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements that are entered into in the course of its operations.

#### *Cash and Cash Equivalents*

Cash equivalents are short-term, highly liquid investments with original maturities of three months or less. As of December 31, 2015 and 2014, substantially all of the Foundation's cash and cash equivalents consist of demand deposits held at a major bank.

#### *Royalties Receivable*

Royalties receivable as of December 31, 2015 and 2014 consists of amounts due from Oakley under the Signature Product Agreement (see Note 4). Management believes that the receivable is collectible in full; no allowance for uncollectible receivables is provided.

#### *Capitalized Web Site Costs*

The Foundation has capitalized costs related to the development of its web site. The capitalized costs are being amortized over the estimated useful life of the web site of five years. As of December 31, 2015 and 2014, total capitalized costs of \$21,000 are shown net of accumulated amortization of \$19,775 and \$15,575, respectively. Estimated amortization expense for the year ending December 31, 2016 is \$1,225.

#### *Intangible Assets*

Intangible assets represent the capitalized costs related to the acquisition of the Infinite Hero logo and the [www.infinitehero.org](http://www.infinitehero.org) domain name from a related party (see Note 4).

#### *Impairment of Long-Lived Assets*

The Foundation evaluates long-lived assets for impairment whenever events or changes in circumstance indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without an interest charge) from the use of an asset are less than the carrying value, a write-down would be recorded to reduce the carrying value of the asset to its estimated fair value. To date, no such write-downs have occurred.

#### *Accounting for Contributions*

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in unrestricted net assets unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in either temporarily restricted or permanently restricted net assets, consistent with the nature of the restriction. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as temporarily restricted until the payment is due, unless the contribution is clearly intended to support

## **INFINITE HERO FOUNDATION**

### **Notes to Financial Statements (continued)**

activities of the current fiscal year or is received with permanent restrictions. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met. As of December 31, 2015 and 2014, the Foundation has not recognized any contributions receivable in the accompanying statements of financial position.

#### *In-Kind Support*

The Foundation periodically receives contributions in a form other than cash or investments. The Foundation recognizes a contributed asset at its estimated fair value at the date of gift, provided that the value of the asset and its estimated useful life meets the Foundation's capitalization policy. In-kind support for 2015 includes donated auction items and other materials having an estimated fair value of \$152,627. Proceeds from the auction of donated items are included in revenues to the extent the auction price exceeds the fair value of the donated item.

In 2015, in-kind support also includes donated media space having an estimated fair value of \$2,700,000. The Foundation estimates the fair value of donated media space based on available information about the amounts of cash typically paid by buyers for similar media space, standard discounts given for similarly placed media, the media type and placement and other considerations.

Donated use of facilities is reported as a contribution and as an expense at the estimated fair value of similar space for rent under similar conditions. Donated supplies are recorded as a contribution at the date of gift and as an expense when the donated items are placed into service or distributed. Management and general expenses for each of the years ended December 31, 2015 and 2014 include rent expense of \$2,880 representing the estimated fair value of office space provided to the Foundation by Oakley.

During the years ended December 31, 2015 and 2014, the Foundation benefitted from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in the Foundation's fundraising and public relations campaigns, management and administration. However, the majority of the contributed services do not meet the criteria for recognition in the accompanying financial statements. Under GAAP, the Foundation must recognize contributed services if (a) the services create or enhance nonfinancial assets or (b) the services would have been purchased if not provided by contribution, require specialized skills, and are provided by individuals possessing those skills. For the years ended December 31, 2015 and 2014, donated services with an estimated fair value of \$7,500 and \$7,200, respectively, met those criteria and are included in in-kind contributions in the statements of activities. Those services consisted of accounting services (included in management and general expenses).

#### *Event Revenues*

Event revenues include donations for event sponsorship, attendance, auctions and related income. Auction proceeds are included in revenues to the extent the auction proceeds exceed the fair value of the goods or services received by the bidder. The cost of direct benefits to donors at events, such as meals or gift bags, are presented in the statement of activities as a reduction of event revenues.

#### *Expense Recognition and Allocation*

The cost of conducting the Foundation's programs and other activities is summarized on a functional basis in the statements of activities. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited. Management and general expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Foundation.

#### *Program Expenses*

Program expenses include grant payments and related costs; costs of advertising to raise public awareness and, for 2014, costs of the Veterans Innovation Summit for Investing and Technology event. The Foundation makes grants to specially selected nonprofit organizations to fund programs that are in

## **INFINITE HERO FOUNDATION**

### **Notes to Financial Statements (continued)**

furtherance of, and consistent with, the Foundation's mission statement. Program expenses include grant payments of \$430,000 (2015) and \$445,000 (2014). In some cases, the Foundation's obligation to pay the grant funds is subject to the grantee's satisfaction of certain conditions or the occurrence of certain events. The Foundation recognizes grants as program expenses when paid, or when the Foundation has an unconditional obligation to pay the grant funds at a future date. As of December 31, 2015 or 2014, the Foundation had no unpaid obligations under grants.

Program expenses for the year ended December 31, 2015 also include donated media space having an estimated fair value of \$2,700,000.

#### *Fundraising Expenses*

Fundraising costs are expensed as incurred, even though fundraising efforts may result in contributions received in future years. The Foundation generally does not conduct its fundraising activities in conjunction with its other activities. In the few cases in which it does, such as when donor acknowledgements contain requests for contributions, joint costs are allocated between fundraising and management and general expenses in accordance with standards for accounting for costs of activities that include fundraising. Advertising costs are expensed as incurred. Fundraising expenses for the year ended December 31, 2015 include costs of \$167,690 for the Foundation's first ever gala event, *Racing to Reimagine Recovery*, held in November 2015.

#### *Tax Exempt Status*

The United States Internal Revenue Service ("IRS") has determined that the Foundation is a public charity and is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code ("IRC"). The IRS has also determined that contributions to the Foundation are tax deductible to donors under IRC Section 170. The California Franchise Tax Board ("FTB") has determined that the Foundation is exempt from California franchise and income taxes under Section 23701d of the California Revenue and Taxation Code. However, a tax exempt organization that generates income from a trade or business not substantially related to its charitable purpose could be subject to US federal income taxes and California franchise taxes on any such unrelated business income. For the years ended December 31, 2015 and 2014, the Foundation did not generate any such unrelated business income and was not subject to any unrelated business income taxes.

The Foundation adopted the provisions of Accounting Standards Codification 740, *Income Taxes*, related to accounting for uncertain tax positions as of March 17, 2011 (inception). The Foundation files annual exempt organization information returns in the United States federal jurisdiction and with the FTB in the State of California. The Foundation has determined that it has no liabilities for uncertain tax positions as of December 31, 2015 or 2014. Consequently, the Foundation has not recognized any liabilities or expenses for uncertain tax positions, interest or penalties in the accompanying financial statements. The Foundation does not anticipate any material change in its assessment of uncertain tax positions will occur in the twelve months following December 31, 2015.

The Foundation may from time to time be subject to routine audits by the IRS, FTB or other taxing authorities. The Foundation's returns are generally open to audit for three years after the filing date for federal purposes and four years after the filing date for state purposes. Currently there are no audits in progress for any tax years.

#### *Supplemental Cash Flow Information*

The Foundation paid no interest or income taxes during the years ended December 31, 2015 and 2014.

#### **Note 3 – Fair Value Measurements**

The Foundation measures fair values using a three-level hierarchy of inputs established by GAAP. This hierarchy prioritizes the inputs used to measure fair value, and requires that entities maximize the use of

# INFINITE HERO FOUNDATION

## Notes to Financial Statements (continued)

observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 – Quoted prices for identical assets or liabilities in active markets to which the Foundation has access at the measurement date.
- Level 2 – Inputs, other than quoted prices included in Level 1, that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets in markets that are not active;
  - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and,
  - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- Level 3 – Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

The primary use of fair value measures in the Foundation’s financial statements is the recognition of donated media space and in-kind contributions received from donors. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. However, Level 1 inputs are generally not available for the particular assets and liabilities that the Foundation is required to measure at fair value.

#### **Note 4 – Related Party Transactions**

Certain of the Foundation’s officers and board members are also current or former officers, employees, or directors of Oakley. As of December 31, 2015, five of the seven members of the Foundation’s board of directors are not affiliated with Oakley. Other employees of Oakley have provided services to the Foundation in various volunteer capacities, including fundraising and management activities. During the years ended December 31, 2015 and 2014 the Foundation paid no compensation to any of the officers or board members affiliated with Oakley.

#### *Logo and Internet Domain Name*

In 2011, Oakley developed the Infinite Hero logo. Oakley also created and registered the internet domain name *www.infinitehero.org*. In 2011, the Foundation purchased the Infinite Hero logo and domain name from Oakley for \$2,000.

#### *Signature Product Agreement*

In June 2011, the Foundation entered into a Signature Product Agreement with Oakley. Under this agreement, the Foundation granted Oakley a non-exclusive, non-transferable right to use the IHF Marks in connection with the manufacture, distribution and sale of limited edition models of certain Oakley eyewear, apparel and accessories. In consideration for the use of the IHF Marks, Oakley agreed to pay royalties to the Foundation in an amount based on Oakley’s net sales of Signature Products. The agreement initially had a three-year term and is subject to automatic termination if Oakley ceases to sell Signature Products. In June 2014, the Foundation and Oakley amended the Signature Product Agreement to extend its term for an additional three years. For the years ended December 31, 2015 and 2014, the Foundation earned royalties of \$344,363 and \$565,700 under the Signature Product Agreement with Oakley.

#### *Trademark Agreement*

In June 2011, the Foundation entered into a Trademark Usage Agreement with Oakley. Under this agreement, Oakley granted the Foundation a non-exclusive right to use the Oakley name and certain Oakley trademarks and logos (collectively, the “Oakley Marks”) in connection with the IHF Marks. As compensation for the use of the Oakley Marks, the Foundation paid Oakley a one-time royalty of \$8,000. The agreement initially has a three-year term and is cancellable by Oakley at any time, without cause, upon thirty days’ prior written notice to the Foundation. In June 2014, the Foundation and Oakley amended the

## **INFINITE HERO FOUNDATION**

### **Notes to Financial Statements (continued)**

Trademark Agreement to extend its term for an additional three years. Management and general expenses for the year ended December 31, 2014 include amortization expense of \$1,333 related to the Oakley Marks.

#### **Note 5 – Concentrations of Risk**

Amounts held in financial institutions exceeded the Federal Deposit Insurance Corporation and Securities Investor Protection Corporation limits at December 31, 2015 and 2014. The Foundation deposits its cash with high quality financial institutions, and management believes the Foundation is not exposed to significant credit risk on those amounts.

Approximately 9 percent of the Foundation's revenues for the year ended December 31, 2015 and 51 percent of the Foundation's revenues for the year ended December 31, 2014 consisted of royalties received from Oakley under the Signature Product Agreement.

#### **Note 6 – Subsequent Events**

Subsequent events have been evaluated through June 27, 2016, the date these financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.